



Salt Farm Flowers

**Mailing Address:**

Salt Farm Flowers
199 Main St. #180
Ellsworth, ME 04605

Physical Address:

Salt Farm Flowers
1406 Bayside Rd
Trenton, ME 04605

2023 Wedding and Event Flower Info

Thank you for inquiring about the flowers from our farm! We love creating work that celebrates the seasonal offerings of our coastal Maine flower farm, and appreciate our clients' commitment to seasonal, sustainable flowers. Working in concert with Mother Nature, we're able to provide stunning, bountiful designs using a wide range of our favorite varieties--trust us to always create something beautiful from what's growing the week of your event.

The following is a basic overview of our current pricing and timeline for 2023 events--once you decide to move forward with our services, we will send you a complete contract and detailed estimate, customized to your needs.

The process for working with Salt Farm is as follows:

- **Wedding Questionnaire:** All potential clients are required to fill out our [online questionnaire](#), which provides us with additional information about your needs so that we can assess whether your event is a good fit for our 2023 season. We evaluate all requests holistically, with consideration for the size, colors, logistics, and design time needed each week of our season;
- **Initial Estimate:** If your event fits well into our calendar based on the above criteria, we will use your questionnaire responses to put together a customized estimate for your event;
- **Date Confirmation + Contract Agreement:** Once you've agreed on the initial estimate and scope of work, we ask for a \$200 non-refundable

deposit--payable online or via check--to hold your date on our calendar. Upon receipt of your deposit and signed agreement, you're confirmed on our end, and we can begin the planning process!

- **Phone or In-Person Consultation:** We offer a 1-hour consultation as part of our services for our full-service wedding and event clients (excludes DIY buckets)--we're happy to chat about any part of your event with you via Zoom or in person at the farm, just let us know your preferred date and time. This can take place at any point in the process--we can also schedule additional meetings, as needed, for an hourly fee;
- **5-Week Check-In:** Five weeks prior to your event, we will check in with you to confirm your event details--if edits need to be made to your initial plan (they often do--don't worry!), this is the last opportunity to do so. Of course, we are open to make changes any time before this point, too--this is just our final cut-off;
- **Final Payment:** Four weeks prior to your event, we will invoice you for the balance of your payment, per the final estimate agreed upon the week before.

Please note that Salt Farm:

- Only uses flowers grown on our farm, or, when necessary due to crop shortages, flowers sourced from local farms in our area--we occasionally order product domestically, as a last resort. If there are specific flowers you need included (ie. roses, out-of-season varieties) you may be better served working with a florist who sources more broadly--we're happy to connect you!
- Only provides delivery and set-up to locations within a 1.5-hour radius of our farm;
- Charges a mileage-based delivery fee for DIY buckets and elopement deliveries. For full-service events, we charge a 25% Set-Up & Delivery Fee, which covers our time, travel, and tear-down/pick-up services after the event;
- Does not provide supplies for DIY services--you'll need to purchase your own tape, pins, wire, and vases;
- Provides vases and buckets with the expectation that they will be either picked up by our team after your event, or returned by you. If you're

interested in keeping vases, just let us know and we're happy to build the price into your estimate!

If you have questions about any of the information contained here, feel free to get in touch via email, any time. We're always happy to receive visual inspiration, too--if you have photos or are gathering a Pinterest board, send them our way and--while we try not to replicate other designers' work--we can help them inform your design plan.

Thanks again for reaching out--and we look forward to working with you!

Katie Tiehen
Wedding Coordinator
Salt Farm Flowers
katie@saltfarmflowers.com

Below is a range of prices for some of the products we provide--if you don't see what you're envisioning on this list, just ask! We'd love to customize options to your event and space. These prices will vary from event to event, based on your design preferences and specific requests.

DESIGNED ELEMENTS

Personal Flowers

- Bridal Bouquet: \$140 for small, \$180 for medium and \$250 for large
- Bridesmaids Bouquets: \$80 - \$160
- Boutonnieres: \$25
- Corsages: \$40 *designed on a minimal, adjustable brass cuff*
- Floral Crowns: \$75 - \$120
- Floral combs/clips: \$45
- Pet Collar Clips \$45
- Pet Wreaths \$75

Ceremony

- Large Ceremony arrangements, in vases or urns: \$195 - \$350
- Aisle or pew decorations: \$50+
- Arbor pieces: \$350+ for a 3'+ swag, or combination of multiple swags, to use on an existing arbor *Salt Farm has a birch arbor and a simple wooden arbor available for rental*
- Freestanding Floral Arbor: This is a freestanding, fully flowered (both sides) arbor that we provide. It's available in the following configurations:
 - Full circle: \$1500
 - Two tall pieces, each side (curved or straight): \$1200
 - Asymmetrical (one tall, one short): \$950

Reception / Centerpieces

- Mason jar arrangements: \$75
- 5" glass square or cylinder vase: \$95 - \$125
- Footed compote centerpiece: \$125+
- Sweetheart table design: \$125 - \$250
- Statement arrangements: \$250
- Tablesapes (coordinated vessels that include a combination of larger vases and bud vases, to span the center of a long table): \$350
- Cocktail tables: \$25 - \$35
- Cake Flowers: \$35

Please note: All glassware is included as a rental and expected to be returned to Salt Farm, unless other arrangements have been specified with us.

Hanging Pieces

- Floral chandelier (built on a 7' round frame we provide): \$750
- Suspended rectangle (built on a 4x7' frame we provide): \$750

Elopement Package:

- Bridal bouquet, Boutonniere and a small arrangement \$240 (pick-up only)

DIY OFFERINGS

DIY buckets are available mid-June through mid-October on a limited basis, and must be ordered ahead of time.

Mixed buckets contain approximately 80+ stems of flowers and greens, which will provide enough to make 5+ mason-jar-sized arrangements. Buckets of flowers include larger focal flowers, smaller blooms, textures, and greens. Please let us know what type of vase you will be using so we can cut your bucket accordingly.

Bucket Prices:

- Mixed Bucket (we choose colors): \$95
- Mixed Bucket (you choose colors): \$115
- Premium Bloom Bucket (35 stems of focal blooms, no greens or filler): \$150
- Greens & Textures Bucket: \$70

Specialty Buckets for the DIY bride:

- Bridal Bouquet Bucket (bouquet-appropriate flowers tailored to your color palette): \$125
- Bridesmaids Bouquet Bucket (bouquet-appropriate flowers tailored to your color palette, enough to make 2-3 smaller bouquets): \$135
- Boutonniere medley (a collection of small jars with various floral and textures that can be used for up to 8 boutonnieres): \$110

Please note: we do not provide any floral wrap, pins, ribbon, or vases for DIY buckets, but are happy to direct you to sources, as needed!